## Interim report

January - March 2022



## Strong growth and good cash flow

#### Financial highlights first quarter

- Net sales increased by 9.2% to SEK 255 m (234), organic growth was 4.8% and acquired growth accounted for 2.1%. Currency effect was 2.3%.
- > EBITA amounted to SEK 85 m (95) with EBITA margin of 33.5% (40.7%). Items affecting comparability amounted to SEK 19 m (0).
- Adjusted EBITA amounted to SEK 104 m (95) with adjusted EBITA margin of 40.8% (40.7%).
- > Net result amounted to SEK 24 m (40), impacted by items affecting comparability of SEK 19 m (0).
- > Earnings per share amounted to SEK 0.23 (0.41). Earnings per share after dilution amounted to SEK 0.22 (0.40).
- > Adjusted operating cash flow amounted to SEK 157 m (104).

#### Business highlights first quarter

- Karnov Group has grown its business in both Denmark and Sweden/Norway in the first quarter. Growth is driven by an increased demand for our services, both from existing customers and new customers.
- Karnov Group progresses in the contemplated acquisition announced in December 2021 of carved out legal informationbased businesses in Spain and France. In the first quarter, a share purchase agreement has been entered into. Completion of the transaction is conditional on obtaining clearance by the Spanish Antitrust Authority and is envisaged to occur during 2022.
- Jonas Olin assumed the position as CFO of Karnov Group on 26 February 2022.

#### Key financial ratios for the Group\*

	Q	1		Jan-Dec
TSEK	2022	2021	$\Delta\%$	2021
Net sales	254,940	233,519	9.2%	878,072
Organic growth, %	4.8%	5.0%		6.7%
EBITA	85,448	94,996	-10.1%	277,563
EBITA margin, %	33.5%	40.7%		31.6%
Adjusted EBITA	104,072	94,996	9.6%	326,926
Adjusted EBITA margin, %	40.8%	40.7%		37.2%
Net result	24,174	39,719	-39.1%	84,217
Adjusted cash flow from operating activities	156,925	104,288	50.5%	344,446

<sup>\*</sup>For more information see Financial Definitions and Note 7 for calculations of Alternative Performance Measures. The definition of Adjusted cash flow from operating activities has been adjusted.



## Comments by the CEO

I am pleased with the outcome of the first quarter 2022, as we have grown our business organically on both our segments with solid margins. We have also progressed in our preparations for the announced acquisitions of legal information-based businesses in Spain and France.

#### Good start to the year

In the first quarter, our net sales growth was 9%. We still see similar trends as the previous year, with both our segments being successful in growing the business. Our verticals, municipalities and EHS are growth drivers. We also perform well in new sales and upselling to existing customers within our legal core. Further, we can see that we sell more user licenses also to noncore legal users. Online sales increased, while offline sales declined, both in line with expectations.

The adjusted EBITA margin was 40.8% in the first quarter, in line with the corresponding period the previous year.

The cash flow generation was positive in the first quarter, and we have a strong financial position as we prepare for the contemplated acquisitions in Spain and France. At the end of March, our leverage was at the low level of 0.8x.

#### **Growing cross-border**

Our operations are based on customer centricity and our acquisitions of stand-alone entities the last years have been made to strengthen our offerings and create growth opportunities cross-border.

DIBkunnskap launched their IFRS service on the Swedish market at the end of last year and have now their first customers onboarded. Further, DIBkunnskap has now launched the new document management solution 'dflow'.

The EHS businesses grow on new geographical markets with increased market demand. The new municipality solution in Denmark, which shares the same technology platform as our appreciated solution in Sweden, has got the first customers.

We will continue creating opportunities in all our markets and stay close to our customers. We are pleased to see the increasing cross-border sales and how innovations in one market can benefit customers in many. It is all about presenting solutions to the customers' challenges of today and creating possibilities for tomorrow.

#### Preparing for future growth

We are currently preparing the contemplated acquisitions of carved out legal information-based businesses in Spain and France.

The transaction process is proceeding according to plan. Since the announcement in December, we have been working on a merger plan with relevant workstreams, ensuring a successful integration.

In February, we completed the consultation with the French and European works councils and subsequently signed the share purchase agreement with the sellers. Closing of the transaction is subject to clearance by the Spanish Antitrust Authority and we expect that the clearance will be given during 2022.

We will continue creating opportunities in all our markets and stay close to our customers. We are pleased to see the increasing crossborder sales and how innovations in one market can benefit customers in many. It is all about presenting solutions to the customers' challenges of today and creating possibilities for

"

tomorrow.



Pontus Bodelsson President and CEO

#### Karnov Group's financial targets:

acquisitions

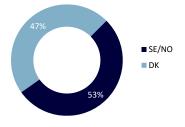
#### Growth **Profitability** Capital structure Net sales organic Increased Adjusted Ratio of Net debt to Adjusted annual growth of EBITA margin EBITDA of no more than 3.0. 3-5% in the in the medium term. This level may temporarily be medium term, exceeded, for example as supplemented by a result of acquisitions.

#### Dividend policy

The objective is to distribute 30–50% of the purchase price allocation (PPA) adjusted net profit, taking investment opportunities and financial position into consideration.

## Group financial performance

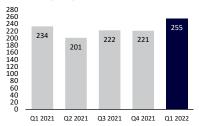
Net sales by country per first quarter,%



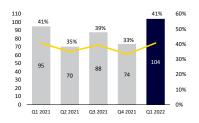
9%

#### Net sales growth

Net sales per quarter, SEKm



Adjusted EBITA, SEKm and margin, % per quarter





#### First quarter period

	Q1	<u> </u>		Jan-Dec
TSEK	2022	2021	$\Delta\%$	2021
Net sales	254,940	233,519	9.2%	878,072
Organic growth, %	4.8%	5.0%		6.7%
EBITA	85,448	94,996	-10.1%	277,563
EBITA margin, %	33.5%	40.7%		31.6%
Adjusted EBITA	104,072	94,996	9.6%	326,926
Adjusted EBITA margin, %	40.8%	40.7%		37.2%

#### Net sales and growth

For the three-month period, January-March 2022, net sales increased by SEK 21 m to SEK 255 m (234). Organic growth on a constant currency basis was 4.8 percent, acquired growth accounted for 2.1 percent and currency effects had a positive impact on net sales of 2.3 percent. In the first quarter, we have successfully grown on both our segments. The growth drivers were mainly sales to new customers and upselling to existing customers within the public sector, municipalities and our EHS vertical. We also published the annual editions of Sveriges Rikes Lag in Sweden and Karnovs Lovsamling in Denmark, both being appreciated among our customers. Online sales increased while offline sales declined, in line with normal market trend.

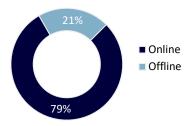
#### **Operating profit**

EBITA for the quarter amounted to SEK 85 m (95) and EBITA margin amounted to 33.5 percent (40.7). The EBITA performance includes items affecting comparability of SEK 19 million related to the contemplated acquisitions in Spain and France. Adjusted EBITA amounted to SEK 104 m (95) and adjusted EBITA margin was stable at 40.8 percent (40.7).

The margin is in line with the corresponding period the previous year and higher than for the typical full year due to seasonality of the business.

Operating profit (EBIT) was SEK 44 m (57) for the quarter. The decrease of SEK 13 m mainly relates to items affecting comparability of SEK 19 mentioned above.

Net sales split per first quarter, %



41%

Adjusted EBITA margin



134%

Cash conversion

#### **Net financial items**

Net financial items for the quarter amounted to SEK -8 m (-11). Currency effect for the quarter was SEK -2 m (-6), mainly relating to long-term loans in DKK and cash in EUR.

#### Result of participation in associated companies

Result of participation in associated companies amounted to SEK -6 m (0), in accordance with the Group's accounting policies applying the equity method.

#### Profit before and after tax, Earnings per share

Profit before tax for the quarter decreased by SEK 16 m to SEK 30 m (46) mainly driven by costs for items affecting comparability mentioned above and the result of associated companies.

Profit after tax for the quarter was SEK 24 m (40). Taxes amounted to SEK 6 m (7). The items affecting comparability of SEK 19 million are treated as non-deductible for tax.

Earnings per share after dilution was SEK 0.22 (0.40) for the quarter.

#### **Cash flow and investments**

Cash flow from operating activities increased by SEK 21 m and amounted to SEK 119 m (98). The increase reflects the positive effect from working capital, which mainly relates to timing of invoicing effecting receivables.

Total investments for the quarter amounted to SEK  $27 \,\mathrm{m}$  (288) . The comparable period includes payment of SEK  $263 \,\mathrm{m}$  related to the acquisition of DIBkunnskap AS.

Total financing for the quarter amounted to SEK 4 m (4).

The cash flow generation was positive in the quarter. The cash conversion rate for the quarter amounted to 134.1 percent (97.8).

The calculation of adjusted cash flow from operating activities is adjusted to only include the cash effect of items affecting comparability in the period. The adjustment has been updated in comparable performance for 2021.

Cash conversion	Q	1	Jan-Dec
TSEK	2022	2021	2021
Adjusted EBITDA	117,051	106,635	374,271
Adjusted cash flow from operating activities	156,925	104,288	344,446
Cash conversion, %	134.1%	97.8%	92.0%



0.8
Leverage

#### **Financial position**

Net debt was SEK 295 m (958) at the end of the period. The decreased net debt is impacted by SEK 583 m from the share issue carried out in December 2021. The share issue was carried out to prepare for the financing of the contemplated acquisitions in Spain and France.

The leverage at the end of the period was 0.8 (2.8) times and the equity ratio was 48.8 percent (42.2) with an equity of SEK 2,186 m (1,638).

Net Debt	Q	1	Jan-Dec
TSEK	2022	2021	2021
Total borrowings	1,324,486	1,318,632	1,309,035
Cash and cash equivalents	1,029,442	360,797	951,471
Net debt	295,045	957,835	357,564
Leverage ratio	0.8	2.8	1.0
Equity	2,186,332	1,637,652	2,154,055
Equity/asset ratio, %	48.8%	42.2%	47.6%

Cash and cash equivalents at the end of the period amounted to SEK 1,029 m (361) and the Group had unutilised credit lines of SEK 231 m (237).

Karnov Group has also secured a new bridge loan facility and other debt facilities with Nordea of EUR 110 million, to be utilized given clearance to complete with the contemplated acquisitions in Spain and France.

## Significant events

#### First quarter

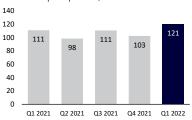
- Karnov Group progresses with the contemplated acquisition of carved out legal information-based businesses in Spain and France announced in December 2021. In February a share purchase agreement has therefore been entered into and completion of the transaction is conditional on obtaining clearance by the Spanish Antitrust Authority and is envisaged to occur during 2022.
- > Jonas Olin assumed the position as CFO of Karnov Group on 26 February 2022.

#### Events after the end of the period

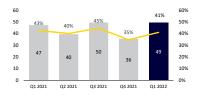
> There were no significant events after the end of the period.

The Danish segment offers a wide range of online and offline solutions for legal, tax and accounting professionals, assisting them in their research and providing qualitative advisory services. The segment includes Karnov Group Denmark, Forlaget Andersen, Legal Cross Border, Ante and BELLA Intelligence.

#### Net sales per quarter, SEKm



#### Adjusted EBITA, SEKm and margin,% per quarter



# KARNOV FEE

## Segment performance

#### Denmark

	Q1	<u> </u>		Jan-Dec
TSEK	2022	2021	$\Delta\%$	2021
Net sales	120,584	111,051	8.6%	422,802
Organic growth, %	3.7%	3.1%		3.8%
EBITA	49,491	47,292	4.6%	171,929
EBITA margin, %	41.0%	42.6%		40.7%
Adjusted EBITA	49,491	47,292	4.6%	171,929
Adjusted EBITA margin, %	41.0%	42.6%		40.7%

#### Net sales and growth

Net sales for the quarter increased to SEK 121 m (111). The organic growth for the quarter was 3.7 percent and acquired growth was 1.2 percent. Currency effects had a positive impact of 3.7 percent. The organic growth is mainly driven by online sales.

In the first quarter, we have had our first sales of the new municipality solution and are currently onboarding the new users. We see a market trend with increased demand of law services both from law firms and in the public sector, having a positive impact on the development in Denmark, as we are successful in upselling on the Danish market.

To meet the increased demand, we have initiated topic-based webinars for users of our legal platform and municipality platform, to create awareness of the user value in specific legal topics.

We have also launched product specific value proposition videos as well as videos with a number of authors, highlighting our premium curated content.

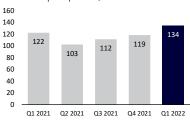
#### **Operating profit**

In the first quarter, EBITA and adjusted EBITA amounted to SEK 49 m (47) and EBITA and adjusted EBITA margin amounted to 41.0 percent (42.6). The decrease in margin is due to our acquisition and consolidation of legal tech start-ups, which are in a scale up phase.

Operating profit (EBIT) for the quarter increased by SEK 1 m to SEK 33 m (32) compared to same period last year.

The Sweden/Norway segment is specialised in online and offline legal solutions; the environmental, health and safety compliance; audit and accounting solutions; legal classroom training and e-courses. The segment provides online tools for the broad legal services market, including contract templates. The segment includes Norstedts Juridik, Notisum, LEXNordics, DIBkunnskap and Echoline.

#### Net sales per quarter, SEKm



## Adjusted EBITA, SEKm and margin, % per quarter





## Segment performance (cont.)

#### Sweden/Norway

	Q1			Jan-Dec
TSEK	2022	2021	$\Delta\%$	2021
Net sales	134,356	122,468	9.7%	455,270
Organic growth, %	5.8%	7.2%		10.1%
EBITA	35,959	47,702	-24.6%	105,635
EBITA margin, %	26.8%	39.0%		23.2%
Adjusted EBITA	54,583	47,702	14.4%	154,998
Adjusted EBITA margin, %	40.6%	39.0%		34.0%

#### Net sales and growth

Net sales for the quarter increased by 9.7 percent to SEK 134 m (122). Organic growth was 5.8 percent, acquired growth was 2.8 percent and currency effect was positive at 1.1 percent. The increase in net sales is driven by the businesses gaining market shares, especially in the public sector, municipalities and EHS. This is partly due to the development of society and the increased legal complexity, which means that more work life professionals in the private and public sector need access to legal information.

We have implemented new service flows to meet our customers' demands, and we are continuously working on new products in parallel with additional features for our platforms, to make it even easier to navigate and find content for the users.

DIBkunnskap has launched its IFRS service on the Swedish market and had their first customers onboarded during the quarter. Further, DIBkunnskap has now launched the new document management solution 'dflow'.

Our EHS businesses in Sweden and France continues to grow well, and we experience an increased market demand for our services. We have been successful in delivering on the demand.

#### **Operating profit**

In the first quarter, EBITA was SEK 36 m (48) and EBITA margin was 26.8 percent (39.0). EBITA was impacted by SEK 18.6 m (0) in cost for items affecting comparability.

Adjusted EBITA amounted to SEK 55 m (48) and adjusted EBITA margin was 40.6 percent (39.0) driven by the increase in net sales.

Operating profit (EBIT) in the guarter was SEK 11 m (25).

### Other information

#### Risks and uncertainties

Through its operations Karnov Group is exposed to different risks, which can give rise to fluctuations in earnings and cash flow. Material risks and uncertainties include sector and market-related risks, business-related risks and financial risks.

The Covid-19 pandemic is still having an impact on global society however to a less extend than previous years. Karnov is still following the situation and unless the impact of the pandemic should change negatively Karnov assess only insignificant impact on the future financial performance.

The invasion of Ukraine poses risks for further impact on the world economy, with increasing cost inflation and disruptions to supply chains. Karnov is not directly impacted by the invasion and has no direct exposure towards any of the involved countries.

Karnov's significant risks and risk management are described on page 55-56 of the 2021 Annual report, available at the Company's website www.karnovgroup.com.

#### **Seasonal variations**

Typically, a significant proportion of Karnov Group's online contracts is renewed and invoiced during the fourth quarter, impacting cash flow during the fourth and first quarters. Online net sales are accrued according to the terms of the agreement and therefore are not exposed to any seasonality. Offline net sales are exposed to seasonality where the first quarter is significantly stronger, driven by a higher share of book sales early in the year.

#### **Employees**

Average number of Full-Time Employees (FTEs) in the first quarter amounted to 296 (284). The increase is mainly due to the acquisitions of Ante ApS and Echoline SAS. On average during the first quarter, 53% (51%) of the workforce were males and 47% (49%) females.

#### Shares, share capital and shareholders

Karnov Group's share was listed on Nasdaq Stockholm on 11 April 2019, Mid Cap segment, under the ticker KAR.

On 31 March 2022, the total number of shares and votes in Karnov Group AB (publ) amounts to 108,102,047 shares and 107,719,234.7 votes. Each share has a quotient value of approximately SEK 0.015385. The total number of shares consists of 107,676,700 ordinary shares, which carry one vote per share, and 425,347 shares of series C, which carry one-tenth of a vote per share. A detailed description of changes in the share capital is available on the Company's website, www.karnovgroup.com/en/share-capital-development/.

On 31 March 2022, the Company had 1,573 known shareholders. The five largest shareholders in Karnov Group AB (publ) were Swedbank Robur Funds, Invesco, Carnegie Funds, 4AP Funds and Columbia Threadneedle.

#### Incentive programs

Karnov Group has implemented two long-term incentive programs in the form of share savings programs. The purpose of the programs is to encourage a broad ownership amongst the Company's employees, retain competent employees, facilitate recruitment, increase the alignment of interest between the employees and the Company's shareholders and increase motivation to reach or exceed the

Company's financial targets. 153 employees in Karnov have chosen to invest in Karnov and participate in the share savings programs.

The employees participating in the programs have allocated acquired or already held ordinary shares to the program (so-called savings shares). The maximum investment permitted in savings shares depends on the category of the participant. The participants have allocated a total of 137,465 savings shares to the program. Full allotment would mean that the total number of shares under the program will amount to no more than 425,347 ordinary shares, corresponding to approximately 0.4 per cent of the total number of shares outstanding in the Company. For more information see www.karnovgroup.com/en/incentive-program/

#### **Related-party transactions**

Karnov Group did not undertake any significant transactions with related parties in the first quarter 2022 except from compensation and benefits to the Board members and managing director received as a result of their membership of the Board, employment with Karnov Group or shareholdings in Karnov Group AB.

#### **Parent Company**

Net sales for the quarter amounted to SEK 0 m (0). Operating profit for the quarter amounted to SEK -28 m (-6).

#### Outlook

Karnov Group does not provide financial forecasts.

#### Review

This interim report has not been subject to a review by the Company's auditors.

#### **Disclosure**

This interim report contains inside information that Karnov Group AB (publ) is required to make public pursuant to the EU Market Abuse Regulation (MAR). The information was submitted for publication by the contact person below on 10 May 2022 at 8.00 am CEST.

#### Karnov Group AB (publ)

Stockholm, 10 May 2022

Pontus Bodelsson President and CEO

## For further information, please contact:

Pontus Bodelsson, President and CEO +46 709 957 002

pontus.bodelsson@karnovgroup.com

Jonas Olin, CFO +46 730 402 595

jonas.olin@karnovgroup.com

Erik Berggren, Head of Investor Relations +46 707 597 668

erik.berggren@karnovgroup.com

## Q1 presentation webcast

Karnov Group will present the first quarter for analysts and investors via a webcast teleconference on 10 May at 09.00 am CEST. To participate, use the following link: https://tv.streamfabriken.com/karnov-group-

https://tv.streamfabriken.com/karnov-group q1-2022

or dial-in numbers: SE: +46 8 505 58 356 DK: +45 7 815 01 08 NO: +47 2 396 39 38 UK: +44 333 300 92 72 US: +1 646 722 49 02

The presentation will also be available on www.financialhearings.com

#### Financial calendar 2022

Annual General Meeting in Stockholm 10 May, 2022

Half-year report January-June 2022 18 August, 2022

Interim report January-September 2022 9 November, 2022

#### **IIIK**ARNOV GROUP

# Consolidated income statement of comprehensive income

	Q1	L	Jan-Dec
TSEK Note	2022	2021	2021
Net sales 5	254,940	233,519	878,072
Total revenue	254,940	233,519	878,072
Goods for resale	-38,432	-38,151	-138,722
Employee benefit expenses	-73,319	-68,705	-279,934
Depreciations and amortisations	-54,193	-49,569	-208,604
Other operating expenses	-44,762	-20,032	-134,507
Operating profit	44,234	57,062	116,305
Financial income	6	85	15,311
Financial expenses	-7,954	-10,879	-36,384
Net financial items	-7,948	-10,794	-21,072
Result of participation in associated companies	-5,869	-	7,920
Profit before income tax	30,417	46,268	103,152
Income tax expense	-6,243	-6,549	-18,935
Net result	24,174	39,719	84,217
Other comprehensive income:			
Items that may be reclassified to profit or loss:			
Exchange differences on translation of foreign operations	8,909	32,342	25,653
Total comprehensive income for the period	33,083	72,061	109,870
Profit for the period is attributable to:			
Owners of Karnov Group AB	24,250	39,754	84,912
Non-controlling interests	-76	-35	-695
Net result	24,174	39,719	84,217
Total comprehensive income for the period is attributable to:			
Owners of Karnov Group AB	33,157	75,997	110,565
Non-controlling interests	-72	-32	-693
Total comprehensive income	33,085	75,965	109,872
Earnings per share, basic, SEK 4	0.23	0.41	0.87
Earnings per share, after dilution, SEK 4	0.22	0.40	0.86

For further information and details on earnings per share please refer to note 4.

## Consolidated balance sheet

ASSETS: Goodwill Other intangible assets Right-of-use assets Property, plant and equipment (PPE) Investments in associated companies Loans to associated companies Deposits  Total non-current assets Inventories Trade receivables Tax receivables Cash and cash equivalents  Total current assets  Total current assets  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares Reserves	1,928,698 1,228,219 104,555 5,722	1,868,702 1,299,753 106,215	1,911,944 1,242,376
Other intangible assets Right-of-use assets Property, plant and equipment (PPE) Investments in associated companies Loans to associated companies Deposits  Total non-current assets Inventories Trade receivables Trade receivables Tax receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	1,228,219 104,555 5,722	1,299,753	
Right-of-use assets Property, plant and equipment (PPE) Investments in associated companies Loans to associated companies Deposits  Total non-current assets Inventories Trade receivables Tade receivables Tax receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	104,555 5,722		1,242,376
Property, plant and equipment (PPE) Investments in associated companies Loans to associated companies  Deposits  Total non-current assets Inventories  Trade receivables	5,722	106,215	
Investments in associated companies  Loans to associated companies  Deposits  Total non-current assets  Inventories  Trade receivables  Trade receivables  Other receivables  Tax receivable  Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares		, -	96,018
Loans to associated companies  Deposits  Total non-current assets Inventories  Trade receivables  Trade receivables  Other receivables  Tax receivable  Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	FC 444	6,774	6,170
Deposits  Total non-current assets Inventories  Trade receivables  Trade receivables Other receivables  Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	56,444	70,678	62,224
Total non-current assets Inventories Trade receivables Trade receivables Other receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	20,394	10,952	15,319
Inventories Trade receivables Trade receivables Other receivables Tax receivable Cash and cash equivalents Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	2,795	2,632	2,771
Trade receivables Prepaid expenses Other receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	3,346,827	3,365,706	3,336,821
Prepaid expenses Other receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	12,488	12,775	11,667
Other receivables Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	76,954	62,308	197,374
Tax receivable Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	9,720	7,358	13,267
Cash and cash equivalents  Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	1,250	1,572	1,127
Total current assets  TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	4,901	67,518	10,195
TOTAL ASSETS  EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	1,029,442	360,797	951,471
EQUITY AND LIABILITIES: Share capital Share premium Treasury shares	1,134,755	512,328	1,185,101
Share capital Share premium Treasury shares	4,481,581	3,878,034	4,521,922
Share premium Treasury shares			
Treasury shares	1,663	1,512	1,663
	2,654,034	2,072,096	2,654,839
Reserves	-6	-6	-6
	-329,115	-327,432	-338,022
Retained earnings including net profit for the year	-146,703	-115,722	-170,953
Total equity attributable to the parent company's shareholders	2,179,873	1,630,448	2,147,521
Non-controlling interest	6,459	7,204	6,533
Total equity	2,186,332	1,637,652	2,154,055
Non-current liabilities			
Borrowing from credit institutions 3	1,216,380	1,207,985	1,209,642
Lease liabilities	93,113	97,865	86,916
Deferred tax liability	161,135	174,030	164,403
Provisions	5,867	5,613	5,754
Other non-current liabilities	63,466	38,519	63,551
Total non-current liabilities	1,539,961	1,524,012	1,530,266
Current liabilities			
Borrowing from credit institutions 3	-	-	-
Trade payables 3	13,199	7,053	25,670
Current tax liabilities	-	61,045	12,917
Accrued expenses	149,355	130,355	172,404
Prepaid income	502,777	443,825	519,857
Lease liabilities	14,993	12,782	12,477
Other current liabilities 3	74,964	61,310	94,276
Total current liabilities	74,304		
TOTAL EQUITY AND LIABILITIES	755,288	716,370	837,600

## Consolidated statement of changes in equity

Equity attributable to the parent company's shareholders

1,663	2,654,839	-6	-338,022	-170,953	2,147,521	6,533	2,154,055
154	592,478	-	-	-99,279	493,353	-10	493,343
-	-	-	-	-1,430	-1,430	-	-1,430
-	-	-	-	-	-	-10	-10
-	-	-	-	-	0	-	
154	592,478	-	-	-	592,632	-	592,632
-	-	-	-	-97,849	-97,849	-	-97,849
-	-	-	25,653	84,912	110,565	-693	109,872
-	-	-	25,653	-	25,653	2	25,655
-	-	-	-	84,912	84,912	-695	84,217
1,509	2,062,361	-6	-363,675	-156,585	1,543,604	7,236	1,550,840
Share capital	Share premium	shares	Reserves	earnings		•	Total equity
	-	_			·		
	1,509	1,509 2,062,361	Share capital         premium         shares           1,509         2,062,361         -6           -         -         -           -         -         -           -         -         -           154         592,478         -           -         -         -           154         592,478         -           -         -         -           154         592,478         -	Share capital         premium         shares         Reserves           1,509         2,062,361         -6         -363,675           -         -         -         -           -         -         -         25,653           -         -         -         25,653           -         -         -         -           154         592,478         -         -           -         -         -         -           154         592,478         -         -           -         -         -         -           154         592,478         -         -	Share capital         premium         shares         Reserves         earnings           1,509         2,062,361         -6         -363,675         -156,585           -         -         -         84,912           -         -         25,653         -           -         -         25,653         84,912           -         -         -         -97,849           154         592,478         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -         -           -         -         -         -         -         -         -           -	Share capital         Share premium premium         Treasury shares         Reserves earnings earnings shareholders           1,509         2,062,361         -6         -363,675         -156,585         1,543,604           -         -         -         -         84,912         84,912           -         -         -         25,653         -         25,653           -         -         -         25,653         84,912         110,565           -         -         -         -         -97,849         -97,849           -         -         -         -         -         -97,849           -         -         -         -         -         -97,849           -         -         -         -         -         -         -97,849           -	Share capital         premium         shares         Reserves         earnings         shareholders         interest           1,509         2,062,361         -6         -363,675         -156,585         1,543,604         7,236           -         -         -         84,912         84,912         -695           -         -         -         25,653         -         25,653         2           -         -         -         -57,849         -97,849         -         -693           -         -         -         -97,849         -97,849         -         -           -         -         -         -         -97,849         -97,849         -           -         -         -         -         -97,849         -         -           -         -         -         -         -97,849         -         -           -         -         -         -         -         592,632         -           -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -

Equity attributable to the pa	arent company's shareholders
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Closing balance at March 31, 2022	1,663	2,654,034	-6	-329,115	-146,703	2,179,873	6,459	2,186,332
Total transaction with shareholders	-	-805	-	-	0	-805	-	-805
Dividend paid	-	-	-	-	-	-	-	-
Sharebased payment	-	-	-	-	0	0	-	0
Non-controlling interests share of acquisitions and capital increase	-	-	-	-	-	-		0
Issue of ordinary shares*	-	-805	-	-	-	-805	-	-805
Transaction with shareholders in their capacity as owners:								
Total comprehensive income/loss	-	-	-	8,907	24,250	33,157	-74	33,083
Other comprehensive income for the period	-	-	-	8,907	-	8,907	2	8,909
Net result	-	-	-	-	24,250	24,250	-76	24,174
Balance at January 1, 2022	1,663	2,654,839	-6	-338,022	-170,953	2,147,521	6,533	2,154,054
TSEK	Share capital	Share premium	Treasury shares	Reserves	Retained earnings	Equity attributable to the parent company's shareholders	Non-controlling interest	Total equity

<sup>\*</sup> The decrease in share premium is explained by extra costs related to the issue of shares made in 2021.

## Consolidated statement of cash flows

		Q1		
TSEK	2022	2021	2021	
CASH FLOWS FROM OPERATING ACTIVITIES				
Operating profit	44,234	57,062	116,305	
Adjustments:				
Non-cash items	54,193	50,727	207,990	
Effect of changes in working capital:				
Increase/decrease in inventories	-821	-2,765	-1,655	
Increase/decrease in receivables	123,843	96,312	-40,628	
Increase/decrease in trade payables and other payables	-63,570	-64,816	41,151	
Increase/decrease in prepaid income	-17,080	-20,537	50,911	
Interest paid	-5,576	-3,500	-14,607	
Income tax paid	-15,948	-14,703	-45,306	
Net effect of changes in working capital	20,848	-10,009	-10,133	
Cash flow from operating activities	119,276	97,780	314,161	
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of participations in associated companies	12	-	403	
Acquisition of subsidiaries	-695	-262,800	-307,830	
Loan to associated companies	-5,075	-7,917	-14,673	
Acquisition of intangible assets	-20,556	-17,199	-61,943	
Acquisition of PPE	-287	-	-1,411	
Cash flow from investing activities	-26,601	-287,916	-385,454	
CASH FLOWS FROM FINANCING ACTIVITIES				
Increase/decrease in borrowings	-	-	-	
Increase/decrease in lease liabilities	-3,988	-3,563	-17,406	
Increase/decrease in long-term debt	-24	-	-	
Proceeds from share issues	41	-	582,894	
Dividend paid	-	-	-97,849	
Cash flow from financing activities	-3,971	-3,563	467,639	
Cash flow for the period	88,704	-193,698	396,345	
Cash and cash equivalents at the beginning of the period	951,471	552,922	552,921	
Exchange-rate differences in cash and cash equivalents	-10,733	1,574	2,204	
Cash and cash equivalents at the end of the period	1,029,442	360,797	951,471	
·				

## Parent company income statement

		Q1	Jan-Dec	
TSEK	Note	2022	2021	2021
Employee benefit expenses		-7,573	-3,757	-22,273
Depreciations and amortisations		-30	-	-41
Other operating expenses		-20,331	-1,987	-60,674
Operating profit		-27,934	-5,744	-82,988
Financial income		6,043	3,825	15,205
Financial expenses		-601	-29	-256
Net financial items		5,442	3,796	14,949
Group contributions		-	-	44,473
Profit before income tax		-22,492	-1,948	-23,566
Income tax expense		_	-	-
Net result		-22,492	-1,948	-23,566
Total comprehensive income		-22,492	-1,948	-23,566

## Parent company balance sheet

TSEK	Note	31 Mar 2022	31 Mar 2021	31 Dec 2021
ASSETS:				
Receivables from group enterprises		1,230,472	781,355	1,224,431
Investments in group enterprises		1,149,925	1,149,925	1,149,925
Right-of-use assets		295	-	326
Total non-current assets		2,380,692	1,931,280	2,374,682
Current assets				
Receivables from group enterprises		45,185	-	44,473
Other receivables		1,174	1,423	986
Cash and cash equivalents		30,604	12,953	74,971
Total current assets		76,964	14,376	120,430
TOTAL ASSETS		2,457,656	1,945,656	2,495,112
TSEK		31 Mar 2022	31 Mar 2021	31 Dec 2021
EQUITY AND LIABILITIES:				
Restricted equity				
Share capital		1,663	1,512	1,663
Treasury shares		-6	-6	-6
Non-restricted equity				
Share premium		2,654,028	2,072,096	2,654,832
Retained earnings including net profit for the year		-231,360	-130,187	-208,868
Total equity		2,424,325	1,943,415	2,447,621
Non-current liabilities				
Lease liabilities		179	-	209
Total non-current liabilities		179	-	209
Current liabilities				
Trade payables		707	37	1,404
Trade payables from group companies		-	-	994
Accrued expenses		31,994	2,139	44,223
Other current liabilities		451	65	661
Total current liabilities		33,152	2,241	47,282
TOTAL EQUITY AND LIABILITIES		2,457,656	1,945,656	2,495,112

#### **Notes**

#### Note 1. Accounting policies

The consolidated interim financial statements for Karnov Group AB have been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, RFR 1 Supplementary Accounting Regulations for Groups and the Swedish Annual Accounts Act.

The accounting policies used for this interim report 2022 are the same as the accounting policies used for the annual report 2021 to which we refer for a full description.

The interim financial statements for the parent company have been prepared in accordance with RFR 2, Accounting for Legal Entities, and the Swedish Annual Accounts Act.

#### Note 2. Critical estimates and judgements

Preparation of financial statements requires the company management to make assessments and estimates along with assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The actual outcome may differ from these estimates. The critical assessments and sources of uncertainty in the estimates are the same as in the most recent annual report. See the Annual report 2021 Note 4, page 75, for further details regarding critical estimates and judgements.

#### Note 3. Fair value of financial instruments

		Carrying amount			Fair value	
TSEK	31 Mar 2022	31 Mar 2021	31 Dec 2021	31 Mar 2022	31 Mar 2021	31 Dec 2021
FINANCIAL ASSETS						
Financial assets at amortised cost						
Trade receivables	76,954	62,308	197,374	76,954	62,308	197,374
Cash and cash equivalents	1,029,442	360,797	951,471	1,029,442	360,797	951,471
Total financial assets	1,106,396	423,105	1,148,845	1,106,396	423,105	1,148,845
FINANCIAL LIABILITIES  Financial liabilities at fair value through profit or loss (FVPL)						
Contingent considerations	47,588	43,431	35,748	47,588	43,431	35,748
Liabilities at amortised cost						
Trade payables	13,199	7,053	25,670	13,199	7,053	25,670
Non-current borrowing from credit institutions	1,216,380	1,207,985	1,209,642	1,216,380	1,207,985	1,209,642
Total financial liabilities	1,277,167	1,258,469	1,271,060	1,277,167	1,258,469	1,271,060

#### **Trade receivables**

Due to the short-term nature of trade receivables, their carrying amount is considered to be the same as their fair value.

#### Cash and cash equivalents

Cash and cash equivalents are unsecured with a short credit period and are therefore considered to have a fair value equal to the carrying amount. These are classified at level 2 in the fair value hierarchy.

#### **Contingent consideration**

The carrying amounts of contingent considerations are considered to be the same as the fair value. The fair value of the contingent considerations was estimated by calculating the present value of the future expected cash flows. The estimates are based on a discount

rate at 1.2 percent. These are classified at level 3 in the fair value hierarchy.

#### **Trade payables**

Trade payables are unsecured and are usually paid within 30 days of recognition. Due to the short-term nature of trade payables, their carrying amounts are considered to be the same as their fair value.

#### Non-current borrowing from credit institutions

The carrying amount of non-current borrowings is considered to be the same as their fair values, since interest payable on those borrowings is close to current market rates. These are classified at level 2 in the fair value hierarchy.

#### **IIIK**ARNOV GROUP

#### **Current borrowings from credit institutions**

The fair value of current borrowings is considered to be the same as the carrying amount since the interest payable on those borrowings is either close to current market rates or the borrowings are of a short-term nature. They are classified at level 2 in the fair value hierarchy.

#### **Deferred payments**

Deferred payments are related to contractual undertakings to pay the full sum in future periods, and therefore the carrying amount is the same as the fair value. These are classified at level 2 in the fair value hierarchy.

#### Note 4. Earnings per share

	Q1	Q1		
TSEK	2022	2021	2021	
Earnings attributable to shareholders	24,250	39,754	84,912	
Weighted average number of ordinary shares	107,676,700	97,793,030	97,862,496	
Effect of performance shares	425,347	0	425,347	
Weighted average number of ordinary shares adjusted for the effect of dilution	108,102,047	98,218,377	98,287,843	
Earnings per share, basic, SEK	0.23	0.41	0.87	
Earnings per share, after dilution, SEK	0.22	0.40	0.86	

#### Note 5. Segment reporting and disaggregated revenue

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The CEO has been identified as the chief operating decision maker and assesses the financial performance and position of the Group and makes strategic decisions. Within Karnov Group, operating segments are defined by geography and are monitored down to EBIT level.

Below EBIT level and on balance sheet and cash flow statements the assessment of financial performance and position is conducted entirely on Group level. Karnov's business operations are media independent, and the Company monitors the overall net sales distribution trend between online and offline products at Group level.

	Denm	ark	Sweden/N	lorway	То	tal
TSEK	Q1		Q1		Q1	
	2022	2021	2022	2021	2022	2021
Online					201,948	175,837
Offline					52,992	57,682
Total net sales	120,584	111,051	134,356	122,468	254,940	233,519
EBITDA	52,970	49,425	45,459	57,206	98,427	106,635
EBITA	49,491	47,292	35,959	47,702	85,448	94,996
EBIT	33,401	31,875	10,835	25,187	44,234	57,062
Net financial items					-7,948	-10,794
Revaluation of associated investments					-5,869	#N/A
Profit before tax					30,417	46,268
Income tax expense					-6,243	-6,549
Net result					24,174	39,719

#### Note 6. Business combinations and similar transactions

#### **Echoline SAS**

On 1 October 2021, Karnov Group entered into an agreement to acquire 100 percent of the shares issued in the company Echoline SAS based in France at TSEK 36,592. Echoline SAS is a leading French provider of EHS compliance and monitoring software. The company's digital platform is cloud-based, and the business model is based mainly on subscription. The solution is targeted at ISO certified companies in the French speaking areas of Europe and currently represents large and mid-size corporations in France and the Benelux.

The acquisition is in line with the Karnov Group strategy of expanding internationally on the growing market for compliance solutions within Environment, Health and Safety (EHS).

The financial effects of this transaction have been recognized as of December 31, 2021. Revenue, income as well as assets and liabilities belonging to the acquired company are fully consolidated from 1 October 2021.

The goodwill arising from the acquisition is attributable to Echoline SAS's strong position and profitability on the market. The goodwill arising is not expected to be tax deductible in the event of future impairments.

Purchase price, TSEK	01 Oct 2021
Cash on closing	26,405
Earn-out	22,570
Total purchase price	48,975
Reported amounts, TSEK	
Cash	6,272
PPE	2,083
Intangible assets: Customer relations	8,024
Intangible assets: Technology	11,798
Trade receivables and other receivables	4,433
Trade payables and other liabilities	(7,984)
Deferred tax	(5,253)
Total identified assets	19,373
Goodwill	29,602
Total	48,975

#### Financing

The acquisition was paid with cash SEK 26 m. In addition, part of the purchase price is settled as an earn-out agreement which, if the agreed performance criterions are met, will be paid in 2022 and 2023 respectively.

The preliminary purchase price allocation has been adjusted by SEK 12 m with SEK 5 m on customer relations, SEK -3 m on technology, SEK 11 m on goodwill and SEK -1 m on deferred tax.

The adjusted purchase price allocation is illustrated on the above table.

#### **Ante ApS**

On 4 October 2021, Karnov Group entered into an agreement to acquire additional 26 percent of the shares issued in the company Ante ApS gaining a majority stake 51% ownership. The acquisition of the 26% of the shares was paid by Karnov Group with cash SEK 7 m. In addition, part of the purchase price is settled as an earn-out

agreement which, if the agreed performance criterions are met, will be paid in 2025. For further information, please refer to the interim report for the fourth quarter 2021.

#### **BELLA Intelligence ApS**

On 5 November 2021, Karnov Group entered into an agreement to acquire additional 60 percent of the shares issued in BELLA Intelligence ApS attaining full ownership of the company. The acquisition of the 60% of the shares was paid by Karnov Group with cash SEK 14 m. For further information, please refer to the interim report for the fourth quarter 2021.

#### Note 7. Alternative performance measures

Karnov's financial statements include alternative performance measures, which complement the measures that are defined or specified in applicable rules for financial reporting. Alternative performance measures are presented since, in their context, they provide clearer or more in-depth information than the measures defined in applicable rules for financial reporting. The alternative performance measures are derived from the Group's consolidated financial reporting and are not measured in accordance with IFRS.

Karnov's definition of these measures, which are not described under IFRS, is provided in the section Financial Definitions.

Reconciliations of the alternative performance measures are presented below.

Total net sales	Q	1	Jan-Dec
TSEK	2022	2021	2021
Organic business	246,061	222,575	823,734
Acquired business	3,405	16,931	66,387
Currency	5,474	-5,987	-12,049
Total net sales	254,940	233,519	878,072
Total net sales split, %	Q	1	Jan-Dec
TSEK	2022	2021	2021
Organic growth, %	4.8%	5.0%	6.7%
Acquired growth, %	2.1%	8.0%	8.7%
Currency effect, %	2.3%	-2.8%	-1.6%
Total growth, %	9.2%	10.2%	13.8%

TEK         2021         2021         7201           Net sales         255,480         233,519         878,007           EBITDA         98,266         633,519         878,007           EBITDA margin, %         98,266         61,635         234,908           EBITDA margin, %         11,652         -1         49,333           Adjusted EBITDA         11,675         11,655         747,271           Aljusted EBITDA margin, %         45,898         63,798         277,503           EBITA         88,448         94,996         277,503           EBITA margin, %         100,072         94,996         277,503           Adjusted EBITA margin, %         100,072         94,996         277,503           Adjusted EBITA margin, %         100,072         94,996         277,503           Adjusted EBITA margin, %         100,072         94,996         277,503           Ability         41,072         94,996         12,729           EBIT         41,072         94,996         12,729           Text         42,002         94,002         12,029           Text         70,002         12,002         12,029           Text         70,002         12,002         1	Group	Q1	L	Jan-Dec
EBITDA         98,427         106,635         324,90           EBITDA margin, %         38,6%         45,7%         37,0%           Items affecting comparability         18,624          40,363           Adjusted EBITDA         117,051         106,635         374,271           Adjusted EBITDA margin, %         45,9%         45,7%         42,6%           Depreciations and amortisations         12,299         11,635         47,345           EBITA         85,448         94,996         277,563           EBITA margin, %         33,5%         40,77         31,6%           Adjusted EBITA margin, %         40,88         94,996         277,563           Adjusted EBITA margin, %         40,88         94,976         31,6%           Adjusted EBITA margin, %         40,88         40,976         32,736           Amortisation (acquisitions)         41,214         37,932         16,1259           EBIT         40,234         57,062         16,305           TESK         201         2021         2021           Mean         18,624         2         49,363           Total         18,624         2         40,363           Total         52,97         4	TSEK	2022	2021	2021
EBITDA margin,%         38.6%         45.7%         37.0%           Items affecting comparability         18.624         -         49,363           Adjusted EBITDA         117,051         106,635         374,271           Adjusted EBITDA margin, %         45.5%         45.5%         42.6%           Depreciations and amortisations         12,979         -11,635         47,345           EBITA         85.448         9.996         277,563           EBITA margin, %         33.3%         40,7%         31.6%           Adjusted EBITA margin, %         40.8%         40,7%         37.2%           Adjusted EBITA margin, %         40.8%         40.7%         37.2%           Amortisation (acquisitions)         41,234         -37,931         161,259           EBIT         42,234         57,062         16,050           TESK         2022         2021         2021         2021           M&A related expenses         18,624         -49,363         49,363           Total         138,624         -19,363         102           Denmark         2022         2021         2021         2021           TSK         2022         2021         2021         2021	Net sales	254,940	233,519	878,072
Items affecting comparability         18,624         -         49,831           Adjusted EBITDA         117,051         106,635         374,271           Adjusted EBITDA margin, %         45,5%         45,7%         42,6%           Depreciations and amortisations         112,979         11,635         47,345           EBITA         85,448         94,996         277,563           EBITA margin, %         33,5%         40,7%         31,6%           Adjusted EBITA margin, %         40,8%         40,7%         326,926           Adjusted EBITA margin, %         40,8%         40,7%         372,84           Amortisation (acquisitions)         41,214         37,934         161,259           EBIT         44,234         57,062         116,305           ************************************	EBITDA	98,427	106,635	324,908
Adjusted EBITDA   117,051   106,635   374,271   Adjusted EBITDA margin, %   45.9%   45.7%   42.6%   45.9%   45.7%   42.6%   45.9%   45.7%   42.6%   45.9%   45.7%   42.6%   45.9%   45.7%   42.6%   45.9%   45.7%   42.6%   45.9%   45.9%   45.7%   42.6%   45.9%	EBITDA margin, %	38.6%	45.7%	37.0%
Adjusted EBITDA margin, %         45.9%         45.7%         42.6%           Depreciations and amortisations         -12.979         -11.635         -47,435           EBITA         85,448         94.996         277,563           EBITA margin, %         33.5%         40.7%         31.6%           Adjusted EBITA margin, %         40.8%         40.7%         37.2%           Amortisation (acquisitions)         -41,214         -37.934         -161.259           EBIT         44,224         57,062         116,305           Items affecting comparability         0         44,224         57,062         116,305           TSEK         2022         2021         2021         2021           M&A related expenses         18,624         -         49,363           Total         18,624         -         49,363           Demark         0         1         100.00         100.00           TSEK         2022         2021         2021         2021           TSEK         2022         2021         2021         2021           TSEK         2022         40.01         40.00         40.00         40.00         40.00         40.00         40.00         40.00	Items affecting comparability	18,624	-	49,363
Depreciations and amortisations         -12,979         -11,635         -47,45           EBITA         85,448         94,996         277,563           EBITA margin, %         33,5%         40,7%         31,6%           Adjusted EBITA         104,072         94,996         326,926           Adjusted EBITA margin, %         40,8%         40,7%         37,234           Amortisation (acquisitions)         -41,214         -37,934         -161,259           EBIT         44,234         57,062         116,305           Items affecting comparability         Q1         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         18,624         -         -49,363           Total         18,624         -         -49,363           Total         120,224         2021         2021           Net sales         120,254         111,051         422,802           EBITDA         2022         2021         2021           Net sales         120,584         111,051         422,802           EBITDA margin, %         40,445         44,554         43,666           Adjusted EBITDA margin, %         49,491         47,292         171,	Adjusted EBITDA	117,051	106,635	374,271
BBITA         85,488         94,996         277,562           EBITA margin, %         33.5%         40.7%         31.6%           Adjusted EBITA         104,072         94,996         326,926           Adjusted EBITA margin, %         40.3%         40.7%         37.2%           Amortisation (acquisitions)         -41,214         37,934         -161,259           EBIT         44,234         57,062         116,305           Items affecting comparability         01         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         18,624         -         49,363           Total         18,624         -         49,363           TSEK         2022         2021         2021           Net sales         120,554         111,051         422,802           EBITDA         52,970         49,425         184,210           EBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         3,3,479         -2,133         -12,281           EBITA         49,491         47,292         171,929     <	Adjusted EBITDA margin, %	45.9%	45.7%	42.6%
EBITA margin, %         33.5%         40.7%         31.6%           Adjusted EBITA         104,072         94.996         326,926           Adjusted EBITA margin, %         40.8%         40.7%         37.2%           Amortisation (acquisitions)         -41,214         -37,934         -161,259           EBIT         44,234         57,062         116,055           Items affecting comparability         01         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         18,624         -         -49,363           Total         18,624         -         -49,363           TSEK         2022         2021         2021           Net sales         120,584         111.051         422.802           EBITDA         2022         2021         2021           LEBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         3.479         2.133         422.81           EBITA         49,941         47.292         171.929           EBITA margin, %         49,941         47.292         171.929	Depreciations and amortisations	-12,979	-11,635	-47,345
Adjusted EBITA         104,072         94,996         326,926           Adjusted EBITA margin, %         40.8%         40.7%         37.2%           Amortisation (acquisitions)         41,214         -37,934         -161,259           EBIT         44,234         57,062         116,305           Items affecting comparability         Q1         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         18,624         -         -49,363           Total         18,624         -         49,363           TSEK         2022         2021         2021           TSEK         2029         49,425         184,210           EBITDA         52,970         49,425         184,210           EBITDA margin, %         40,44         44,58         43,68           Depreciations and amortisations         3,479         2,133         12,281           EBITA         49,491	EBITA	85,448	94,996	277,563
Adjusted EBITA margin,%       40.8%       40.7%       37.2%         Amortisation (acquisitions)       441,214       -37,934       -161,259         EBIT       44,234       57,062       116,055         Items affecting comparability       0.1       Jan-Dec         TSEK       2022       2021       2021         M&A related expenses       -18,624       -1       -49,363         Total       13,624       -1       -49,363         TSEK       2022       2021       2021         Net sales       120,584       111,051       422,802         EBITDA       20,20       20,201       20,201         EBITDA margin,%       40,4%       44,5%       43,6%         Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       3,479       2,133       -12,281         EBITA       49,491       47,292       171,929         EBITA margin, %       49,491       47,292       171,929         EBITA margin, %       49,491       47,292       171,929         Adjusted EBITA margin, %       49,491       47,292       171,929         Adjusted EBITA margin, %       41,0%       42,6%	EBITA margin, %	33.5%	40.7%	31.6%
Adjusted EBITA margin,%       40.8%       40.7%       37.2%         Amortisation (acquisitions)       441,214       -37,934       -161,259         EBIT       44,234       57,062       116,055         Items affecting comparability       0.1       Jan-Dec         TSEK       2022       2021       2021         M&A related expenses       -18,624       -1       -49,363         Total       13,624       -1       -49,363         TSEK       2022       2021       2021         Net sales       120,584       111,051       422,802         EBITDA       20,20       20,201       20,201         EBITDA margin,%       40,4%       44,5%       43,6%         Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       3,479       2,133       -12,281         EBITA       49,491       47,292       171,929         EBITA margin, %       49,491       47,292       171,929         EBITA margin, %       49,491       47,292       171,929         Adjusted EBITA margin, %       49,491       47,292       171,929         Adjusted EBITA margin, %       41,0%       42,6%	Adjusted EBITA	104,072	94,996	326,926
Amortisation (acquisitions)         -41,214         -37,934         -161,259           EBIT         44,234         57,062         116,305           Items affecting comparability         Q1         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         -18,624         -         -49,363           Total         -18,624         -         -49,363           Denmark         Q1         Jan-Dec           TSEK         2022         2021         2021           Net sales         120,584         111,051         422,802           EBITDA         52,970         49,425         184,210           EBITDA margin,%         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           EBITA margin, %         49,491         47,292         171,929           EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16,090         -15,417         -62,797 <td></td> <td>·</td> <td></td> <td></td>		·		
EBIT         44,234         57,062         116,305           Items affecting comparability         Q1         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         -18,624         -         -49,363           Total         18,624         -         -49,363           TSEK         2022         2021         2021           Net sales         120,584         111.051         422.802           EBITDA         52,970         49,425         134,210           EBITDA margin, %         40,444         44,5%         43,6%           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3,479         -2,133         -12,281           EBITA         49,491         47,292         171,929           EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16,090         -15,417<		-41.214	-37.934	-161.259
Items affecting comparability         QI         Jan-Dec           TSEK         2022         2021         2021           M&A related expenses         -18,624         -         -49,363           Total         -18,624         -         -49,363           Denmark         QI         -18,024         -         -49,363           Net sales         2022         2021         2021         2021           EBITDA         52,970         49,425         184,210           EBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3,479         -2,133         -12,281           EBITA         49,491         47,292         171,929           EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16,090         -15,417         -62,797		,	•	,
TSEK         2022         2021         2021           M&A related expenses         -18,624         -         -49,363           Total         -18,624         -         -49,363           Denmark         01         -         -49,363           TSEK         2022         2021         2021           Net sales         120,584         111,051         422,802           EBITDA         52,970         49,425         184,210           EBITDA margin,%         40,4%         44,5%         43,6%           Adjusted EBITDA margin,         52,970         49,425         184,210           Adjusted EBITDA margin,         43,9%         44,5%         43,6%           EBITA         49,491         47,292         171,929           EBITA margin,%         41,0%         42,6%         40,7%           Adjusted EBITA margin,%         49,491         47,292         171,929           Adjusted EBITA margin,%         49,491         47,292         171,929           Adjusted EBITA margin,%         41,0%         42,6%         40,7%           Adjusted EBITA margin,%         41,0%         42,6%         40,7%           Amortisation (acquisitions)         15,417         -62,797	EBIT	44,234	57,062	116,305
M&A related expenses         -18,624         -         -49,363           Total         -18,624         -         -49,363           Denmark         Q1         Jan-Dec           TSEK         2022         2021         2021           Net sales         120,584         111.051         422.802           EBITDA         52,970         49,425         184.210           EBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA         52,970         49,425         184.210           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3,479         -2,133         -12,281           EBITA margin, %         49,491         47,292         171,929           EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         49,491         47,292         171,929           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16,090         -15,417         -62,797	Items affecting comparability	Q1		Jan-Dec
Denmark         Ol         Jan-Dec           TSEK         2022         2021         2021           Net sales         120.584         111.051         422.802           EBITDA         52.970         49.425         184.210           EBITDA margin, %         40.4%         44.5%         43.6%           Adjusted EBITDA         52.970         49.425         184.210           Adjusted EBITDA margin, %         43.9%         44.5%         43.6%           Depreciations and amortisations         -3.479         -2.133         -12.281           EBITA         49.491         47.292         171.929           EBITA margin, %         41.0%         42.6%         40,7%           Adjusted EBITA margin, %         49.491         47.292         171.929           Adjusted EBITA margin, %         41.0%         42.6%         40,7%           Amortisation (acquisitions)         -16.090         -15.417         -62.797	TSEK	2022	2021	2021
Denmark         Q1         Jan-Dec           TSEK         2022         2021         2021           Net sales         120.584         111.051         422.802           EBITDA         52.970         49.425         184.210           EBITDA margin, %         40.4%         44,5%         43,6%           Adjusted EBITDA         52.970         49.425         184.210           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3.479         -2.133         -12.281           EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         49.491         47.292         171.929           Adjusted EBITA margin, %         49.491         47.292         171.929           Amortisation (acquisitions)         -16.090         -15.417         -62.797	M&A related expenses	-18,624	-	-49,363
TSEK         2022         2021         2021           Net sales         120.584         111.051         422.802           EBITDA         52.970         49.425         184.210           EBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         52.970         49.425         184.210           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3.479         -2.133         -12.281           EBITA         49.491         47.292         171.929           EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16.090         -15.417         -62.797	Total	-18,624	-	-49,363
TSEK         2022         2021         2021           Net sales         120.584         111.051         422.802           EBITDA         52.970         49.425         184.210           EBITDA margin, %         40,4%         44,5%         43,6%           Adjusted EBITDA margin, %         52.970         49.425         184.210           Adjusted EBITDA margin, %         43,9%         44,5%         43,6%           Depreciations and amortisations         -3.479         -2.133         -12.281           EBITA         49.491         47.292         171.929           EBITA margin, %         41,0%         42,6%         40,7%           Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16.090         -15.417         -62.797	Denmark	01		lan-Dec
Net sales       120.584       111.051       422.802         EBITDA       52.970       49.425       184.210         EBITDA margin, %       40,4%       44,5%       43,6%         Adjusted EBITDA       52.970       49.425       184.210         Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       -3.479       -2.133       -12.281         EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797		•	<del></del>	
EBITDA       52.970       49.425       184.210         EBITDA margin, %       40,4%       44,5%       43,6%         Adjusted EBITDA       52.970       49.425       184.210         Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       -3.479       -2.133       -12.281         EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797				
EBITDA margin, %       40,4%       44,5%       43,6%         Adjusted EBITDA       52.970       49.425       184.210         Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       -3.479       -2.133       -12.281         EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA       49.491       47.292       171.929         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -15.417       -62.797				
Adjusted EBITDA Adjusted EBITDA margin, %  Depreciations and amortisations  EBITA EBITA margin, %  Adjusted EBITA Amortisation (acquisitions)  52.970 49.425 43.6% 43.6% 44.5% 44.5% 44.6% 47.292 471.929 40.7% 49.491 47.292 171.929 Adjusted EBITA margin, % 49.491 47.292 171.929 Adjusted EBITA margin, % 49.491 47.292 171.929 Adjusted EBITA margin, % 41.0% 42.6% 40.7%				
Adjusted EBITDA margin, %       43,9%       44,5%       43,6%         Depreciations and amortisations       -3.479       -2.133       -12.281         EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA       49.491       47.292       171.929         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797	EBITDA margin, %	40,4%	44,5%	43,6%
Depreciations and amortisations       -3.479       -2.133       -12.281         EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA       49.491       47.292       171.929         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797	Adjusted EBITDA	52.970	49.425	184.210
EBITA       49.491       47.292       171.929         EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA       49.491       47.292       171.929         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797	Adjusted EBITDA margin, %	43,9%	44,5%	43,6%
EBITA margin, %       41,0%       42,6%       40,7%         Adjusted EBITA       49.491       47.292       171.929         Adjusted EBITA margin, %       41,0%       42,6%       40,7%         Amortisation (acquisitions)       -16.090       -15.417       -62.797	Depreciations and amortisations	-3.479	-2.133	-12.281
Adjusted EBITA 49.491 47.292 171.929 Adjusted EBITA margin, % 41,0% 42,6% 40,7%  Amortisation (acquisitions) -16.090 -15.417 -62.797	EBITA	49.491	47.292	171.929
Adjusted EBITA margin, %         41,0%         42,6%         40,7%           Amortisation (acquisitions)         -16.090         -15.417         -62.797	EBITA margin, %	41,0%	42,6%	40,7%
Amortisation (acquisitions) -16.090 -15.417 -62.797	Adjusted EBITA	49.491	47.292	171.929
	Adjusted EBITA margin, %	41,0%	42,6%	40,7%
EBIT 33.401 31.875 109.132	Amortisation (acquisitions)	-16.090	-15.417	-62.797
	EBIT	33.401	31.875	109.132

Sweden/Norway			Q1		Jan-Dec
TSEK			2022	2021	2021
Net sales			134,356	122,468	455,270
EBITDA			45,459	57,205	140,699
EBITDA margin, %			33.8%	46.7%	30.9%
Items affecting comparability			18,624	-	49,363
Adjusted EBITDA			64,083	57,206	190,062
Adjusted EBITDA margin, %			47.7%	46.7%	41.7%
Depreciations and amortisations			-9,500	-9,504	-35,064
EBITA			35,959	47,702	105,635
EBITA margin, %			26.8%	39.0%	23.2%
Adjusted EBITA			54,583	47,702	154,998
Adjusted EBITA margin, %			40.6%	39.0%	34.0%
Amortisation (acquisitions)			-25,124	-22,515	-98,462
EBIT			10,835	25,186	7,173
Items affecting comparability			Q1		Jan-Dec
TSEK			2022	2021	2021
M&A related expenses			-18,624	-	-49,363
Total			-18,624	-	-49,363
Return on capital					
TSEK			31 Mar 202	2 31 Mar 2021	31 Dec 2021
EBIT			44,23	4 57,062	116,305
Total assets			4,481,58	1 3,878,034	4,521,922
Return on capital, %			1.09	4 1.5%	2.6%
Net working capital					
TSEK			31 Mar 202	2 31 Mar 2021	31 Dec 2021
Current assets			1,134,75		1,185,101
Current liabilities			755,28	9 716,370	837,600
Net working capital			379,46	6 -204,042	347,501
Cash conversion					
TSEK	Q:	2021	Jai 202	n-Mar 2 2021	Jan-Dec 2021
Adjusted EBITDA	117,051	106,635			374,271
Cash flow from operating activities	119,276	97,781			314,160
Interest paid	5,576	3,500	5,57	6 3,500	14,607
Income tax paid	15,948	14,703	15,94	8 14,703	45,306
Cash effect adjustment related to items affecting comparability	29,916	-	29,91	-	-7,617
Capex related to product development and enhancements	-13,791	-11,696	-13,79	2 -11,696	-37,245
Adjusted cash flow from operating activities	156,924	104,288	156,92	4 104,288	344,446
Cash conversion, %	134.1%	97.8%	134.19	6 97.8%	92.0%

#### Net debt

TSEK	31 Mar 2022	31 Mar 2021	31 Dec 2021
Non-current borrowing from credit institutions	1,216,380	1,207,985	1,209,642
Leasing liabilities, long term	93,113	97,865	86,916
Leasing liabilities, short term	14,993	12,782	12,477
Cash and cash equivalents	1,029,442	360,797	951,471
Net debt	295,045	957,836	357,564
Leverage ratio			
TSEK	31 Mar 2022	31 Mar 2021	31 Dec 2021
Adjusted EBITDA LTM	384,688	341,981	374,271
Net debt	295,045	957,836	357,564
Leverage ratio	0.8	2.8	1.0

## **Quarterly overview**

	Q1	Q4	Q3	Q2	Q1
TSEK	2022	2021	2021	2021	2021
Income statement					
Net sales	254,940	221,106	222,325	201,121	233,519
EBITDA	98,427	42,624	92,683	82,967	106,635
EBITDA margin, %	38.6%	19.3%	41.7%	41.3%	45.7%
EBITA	85,448	31,801	80,315	70,447	94,996
EBITA margin, %	33.5%	14.4%	36.1%	35.0%	40.7%
Adjusted EBITA	104,072	73,664	87,815	70,447	94,996
Adjusted EBITA margin, %	40.8%	33.3%	39.5%	35.0%	40.7%
EBIT	44,234	-9,806	40,208	28,834	57,062
EBIT, margin %	17.4%	-4.4%	18.1%	14.3%	24.4%
Net financial items	-7,948	6,375	-9,048	-7,599	-10,794
Net result	24,174	1,023	23,490	19,985	39,719
Balance sheet					
Non-current assets	3,346,826	3,336,821	3,278,692	3,305,259	3,365,706
Current assets	1,134,755	1,185,101	350,755	358,521	512,328
Cash and cash equivalents	1,029,442	951,471	246,815	263,617	360,797
Equity	2,186,332	2,154,055	1,568,807	1,532,730	1,637,652
Non-current liabilities	1,539,960	1,530,266	1,500,508	1,507,962	1,524,012
Current liabilities	755,289	837,600	560,132	623,088	716,370
Total assets	4,481,581	4,521,922	3,629,447	3,663,780	3,878,034
Cash flow					
Cash flow from operating activities	119,276	185,221	-2,904	34,060	97,781
Cash flow from Investing activities	-26,601	-59,559	-10,373	-27,607	-287,916
Cash flow from financing activities	-3,971	578,794	-4,813	-102,779	-3,563
Cash flow for the period	88,704	704,456	-18,089	-96,325	-193,698
Adjusted cash flow from operating activities	156,925	248,009	-4,301	38,193	104,288
Key ratios					
Net working capital	379,466	347,501	-209,377	-264,567	-204,042
Return on capital, %	1.0%	-0.2%	1.1%	0.8%	1.5%
Equity/asset ratio, %	48.8%	47.6%	43.2%	41.8%	42.2%
Cash conversion, %	134%	253%	-12%	46%	98%
Net debt	295,045	357,564	1,060,666	1,044,156	957,835
Earnings per share, basic, SEK	0.23	0.01	0.24	0.21	0.41
Earnings per share, after dilution, SEK	0.22	0.01	0.24	0.20	0.40
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## Financial definitions and alternative performance measures

This interim report contains references to a number of performance measures. Some of these measures are defined in IFRS standards, while others are alternative measures, which are not reported in accordance with applicable financial reporting frameworks or other

legislation. These measures are used by Karnov to help both investors and management to analyse the Group's operations. The measures used in this interim report are described below, together with definitions and the reason for their use.

Key ratio	Definition	Reason for use
Acquired growth	Change in net sales during the current period attributable to acquired units, excluding currency effects, in relation to net sales for the correspond-ing period of the preceding year. Net sales of acquired units are defined as acquired growth during a period of 12 months commencing the respective acquisition date.	The measure is used as a complement to organic growth and provides an improved understanding for Karnov's growth.
Adjusted EBITA	EBITA adjusted for the impact of items affecting comparability.	The measure shows the profitability from the business, adjusted for the impact of items affecting comparability and amortisation of capital expenditures related to acquisitions.
Adjusted EBITA margin	Adjusted EBITA as a percentage of net sales.	The measure shows the underlying profitability generated from the current operations over time, adjusted for items affecting comparability.
Adjusted EBITDA	EBITDA excluding items affecting comparability.	The measure is used since it facilitates the understanding of the operating profit, excluding items affecting comparability, financing, depreciation and amortisation.
Adjusted EBITDA margin	Adjusted EBITDA as a percentage of net sales.	The measure shows operational profitability over time, excluding items affecting comparability, financing, depreciation and amortisation.
Adjusted cash flow from operating activities	Cash flow from operating activities adjusted for cash effect of interests, taxes and items affecting comparability less capital expenditure related to new product development and enhancement of existing products and business systems.	The measure is used to calculate one component in the cash conversion.
Average number of full-time employees (FTEs)	Average number of full-time employees during the reporting period.	Non-financial key ratio.
Cash conversion (%)	Adjusted cash flow from operating activities as a percentage of Adjusted EBITDA.	The measure is used since it shows how efficiently adjusted cash flow from operating activities is translated into a concrete contribution to Karnov's financing.
Earnings per share	Earnings per share for the period in SEK attributable to the parent company's shareholders, in relation to weighted average number of outstanding shares before and after dilution.	IFRS key ratio.
EBITA	Earnings before financial items and taxes, excluding acquisition related purchase price allocation (PPA) amortisation.	The measure shows the profitability from the business, adjusted for acquisition related purchase price allocation (PPA) amortisation.
EBITA margin	EBITA as a percentage of net sales.	The measure shows the profitability over time for the underlying business (i.e., excluding PPA amortisation) in relation to net sales.

Key ratio	Definition	Reason for use		
EBITDA	Earnings before depreciation and amortisation, financial items, and taxes.	The measure shows the operating profitability before depreciation and amortisation.		
EBITDA margin	EBITDA as a percentage of net sales.	The measure shows operational profitability over time, regardless of financing, depreciation and amortisation.		
Equity/asset ratio (%)	Equity divided by total assets.	The measure can be used to assess Karnov's financial stability.		
Items affecting comparability	Items affecting comparability includes items of a significant character that distort comparisons over time.	The measure is used for understanding the financial performance over time.		
Leverage ratio (Net debt/adjusted EBITDA LTM)	Net debt on the balance sheet date divided by adjusted EBITDA for the last twelve months (LTM).	Relevant to analyse to ensure that Karnov has an appropriate financing structure and is able to fulfil its financial obligations under its loan agreement.		
Net debt	Total net borrowings including capitalised bank costs and lease liabilities less cash and cash equivalents.	The measure is used since it allows for an assessment of whether Karnov has an appropriate financing structure and is able to fulfil its commitments under its financing agreements.		
Net sales (online)	Net sales from online products.	The measure is used since it facilitates the understanding of total net sales and the breakdown of net sales.		
Net sales (offline)	Net sales from printed products and training.	The measure is used since it facilitates the understanding of total net sales and the breakdown of net sales.		
Net working capital (NWC)	Current assets less current liabilities.	The measure shows the tie-up of short-term capital in the operations and facilitates the understanding of changes in the cash flow from operating activities		
Operating profit (EBIT)	Profit for the period before financial items and taxes.	The measure is used since it enables comparisons of the profitability regardless of the capital structure or tax situation.		
Organic growth	Change in net sales during the current period, excluding acquisitions and currency effects, in relation to net sales for the corresponding period of the preceding year. Acquisitions are included in organic net sales after a period of 12 months.	The measure is used since it shows Karnov's ability to generate growth through increases of, among other things, volume and price in its existing business.		
PPA adjusted net profit	Net profit adjusted for items affecting comparability and amortisations of acquired businesses.	The measure is used to show Karnov's financial performance without the influence of items affecting comparability and amortisations of acquired businesses.		
Return on capital	Operating profit (EBIT) for the period divided by total assets.	The measure shows the operating return on capital that owners and lenders have invested.		

#### **CURRENCY RATES**

	Closing rate	Average rate	Closing rate	Average rate	Closing rate	Average rate	
	31 Mar 2022	Jan-Mar 2022	31 Mar 2021	Jan-Mar 2021	31 Dec 2021	Jan-Dec 2021	
1 DKK is equivalent to SEK	1.3900	1.4083	1.3765	1.3600	1.3753	1.3640	
1 NOK is equivalent to SEK	1.0748	1.0550	1.0229	0.9855	1.0254	0.9979	
1 EUR is equivalent to SEK	10.3384	10.4810	10.2376	10.1202	10.2269	10.1449	

#### **OTHER**

Amounts in tables and combined amounts have been rounded off on an individual basis. Minor differences due to this rounding off may, therefore, appear in the totals. Figures commented in the text are presented in million SEK unless otherwise stated. Comparative figures from previous period are presented in brackets.

## Karnov Group today

80,000+

1,500+

290+

Users

**Specialists** 

**Employees** 

**Karnov Group** (publ) is a leading provider of information solutions for professionals in the areas of legal, tax and accounting, and environmental, health and safety in Denmark and Sweden. Karnov was founded on one man's belief that access to the law is the foundation of every great society and our legacy dates back to 1867. Over time, the Karnov Group has evolved from a traditional publishing company to a digital information provider.

**Our mission** is to be an indispensable partner for all legal, tax and accounting professionals and enable our users to make better decisions, faster by delivering the highest quality of content within a state-of-the-art user experience to support their workflow efficiency.

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With offices in Copenhagen, Stockholm, Oslo, Paris and Malmo, Karnov Group employs around 290 people.

The Karnov share is listed on Nasdaq Stockholm, Mid Cap segment, under the ticker "KAR".



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